YIP NY CONNECTION

Your source for association news

Winter 2011

Calendar

January 18, 2012
MetroRAP & NY-YIP Reception
The New York Hilton
Manhattan, NY

January 31, 2012
NY-YIP Board of Directors Meeting
PIA Headquarters
Glenmont, NY

February 9, 2012
NY-YIP Winter Networking Reception
Matt Brewing Company
Utica, NY

April 3, 2012
NY-YIP Board of Directors Meeting
PIA Headquarters
Glenmont, NY

June 10-12, 2012
PIANJ/PIANY Joint Annual Conference
Taj Mahal
Atlantic City, NJ

June 12, 2012
28th Annual Fun Run for Special Olympics/NY-YIP/NJYIP Board "Challenge"
Boardwalk
Atlantic City, NJ

August 20, 2012
20th Annual Golf Outing
The Seawane Club
Hewlett Harbor, NY

Round up

Highlights from the Monday Night Football Pregame Reception

Click here for a wrap up of the 2011 Fall Networking Reception!

Welcome new members!

Please join us in welcoming the following members to the NY-YIP family!

Peter Buccina	LoVullo Associates
Kerry Donnelly	Cue Brokerage Corp.
Eli Feuer	BuildingBlocks Insurance
Nick Ippoliti	Imperial PFS
Patrick Lennon	AXA Advisors
Rodrigo Mora	Clear Path Brokerage
Henry Olszewski	Intermarket Insurance Agency
Anthony Pomilla	LPL Risk Management

To get in touch with your YIP peers, please visit the Online Member Directory

Sponsor spotlight

Professional Insurance Agents of New York State, Inc.

The premiere trade association for the insurance industry, PIANY is dedicated to building the future for insurance agents everywhere. Offering such member benefits as continuing education classes, trade shows, and its resource center, members should always "think PIA first." In addition, PIANY offers creative services, networking opportunities, and other tools to help agents grow their business. PIANY is affiliated with PIA National. If you are interested in becoming a PIANY member, click here or call 800-424-4244.

Do you want to see your company's name here? Sign up now for a Platinum, Gold, or Silver Level sponsorship for 2012 and receive recognition in this portion of the newsletter. You will also receive a free membership to the NY-YIP, depending on the level of contribution. Additional levels include Bronze and Contributor. All levels include signage at our events and a prominent display of your company name on our website. Click here for more information. The NY-YIP is the preeminent organization for individuals just starting out in the industry to jump start their career. Your company or agency's contribution goes a long way to helping with that mission. Help support the leaders of tomorrow by becoming a sponsor today! If you'd like to send a contribution online, please click here.

News and announcements

Check out these insurance-related articles and websites.

New York Selling Ad Space on Upstate Bridge Crossings

Damage Caused by Falling Satellites is Likely to be Covered

Creative Insurance Policies on the Rise

E&O Coverage for Real Estate Professionals: Why it's important

Dissatisfaction with Total-Loss Auto Claims

Want to be a Leader? Start with You First

Did you know?

ACORD Advantage Program

ACORD forms are now directly available under the ACORD Advantage Program. Under this program, there are two choices:

1) There is the free PDF Program, which allows you to access nonfillable, but printable, ACORD forms in pdf version, as well as a link to the instructions on how to complete each form.

- If you are already registered for the ACORD website, simply enter your username and password here.

- If you have not yet registered for the ACORD website, you may do so here.

2) There is a fee-based Advantage Participant Program that will give you access to fillable forms, as well as other benefits. The annual fee is $179; however, PIA members get a $20 discount and pay only $159. To receive your PIA-member discount, please be sure to check the box indicating you are a PIA member.

After logging in, or registering, select the DOWNLOAD FORMS button on the left-hand side to access the listing of ACORD forms.

For questions relating to the ACORD Advantage program, please contact ACORD directly at (800) 444-3341. Returning ACORD subscribers also will receive the PIA discount, although no midyear subscription discounts are available.

Recent Form Updates

In the latest ACORD forms update, the following country-wide forms have been revised:

- 93 (2011/10) Young Driver Questionnaire;

- 141 (2011/10) Crime Section 2000;

- 144 (2011/10) Glass and Sign Supplement;

- 160 (2011/10) Business Owners Section;

- 186 (2011/10) Contractors Supplement; and
- 196 2011/10) Medical Professional Liability Insurance Application

Meet your directors

Jason Bartow
Elected secretary of NY-YIP in September 2011, Jason Bartow has been a member of the organization since 2005. He is VP-commercial lines for the Eugene A. Bartow Insurance Agency Inc. in Deer Park, NY. Jason is a coordinator of Project Reconnect for USCJ, and serves on the UJA Long Island Insurance Committee. He has won numerous awards in high school, including the Frank Petrone Citizenship award, and in college won departmental honors in both political science and Jewish studies. He is also the 2011-2012 membership committee chair for the NY-YIP.

Jason became involved to make certain that the voice of the independent agent is heard, and to ensure the fraternal nature of the industry. A 1998 graduate of Vassar College, Jason is married and lives in Dix Hills, NY.
To contact Jason, email him at jason@bartowinsurance.com

Michael San Angelo, CLCS
Joining NY-YIP in 2010, Michael became a director in 2011. He works at Cool Insuring Agency in Latham, NY A 2002 graduate of SUNY Oswego, Michael insures companies in the transportation and chemical manufacturing industries. He is currently on the Board of Directors of the Alcohol and Substance Abuse Council of Saratoga County. He lives in Saratoga Springs, NY with his wife and daughter.
To contact Michael, email him at mjsanangelo@coolins.com

Dina Bruno

An 11-year veteran of the insurance industry, Dina is currently the regional sales manager for MetLife Auto & Home in Wantagh. Dina joined the NY-YIP organization in 2010, and became a board member at the 2011 Annual Business Meeting in September. She is also the chair of the programs committee for 2011-2012. Dina is the proud mother of a 9 year old daughter.
To contact Dina, email her at dbruno@metlife.com

Do you know NY-YIP's involved members? Click Here **to get to know the active members of your association.**
And, if you would like to become more active, write us at edergurahian@pia.org or kvoelker@pia.org.

Sponsors

NY-YIP Annual Sponsors 2011

Platinum
Professional Insurance Agents of New York State Inc.

Gold
Morstan General Agency Inc.
New York Central Mutual Insurance
Simon Agency NY Inc.

Silver
Advanced Restoration
Associated Mutual Insurance Cooperative
Irwin Siegel Agency Inc.
Melrose Credit Union
NGM Insurance Co.
Parsons & Associates Inc.
Utica First Insurance Co.
Utica National Insurance Group

Bronze
All Island Credit
Member Brokerage Service
NIF Group Inc.
Skeele Agency
Sterling Insurance Co.

Contributor
Mutual Boiler Re

For more information regarding our 2012 sponsorship program please click here.

NY-YIP…Building tomorrow's insurance leaders…today!