YIP CT CONNECTION

Your source for association news

Winter 2011

Calendar

January 24, 2012
CTYIP Strategic Planning Meeting
Union Street Tavern
Windsor, CT

February 8, 2012
PIACT Committee and Board Meetings
Southbury, CT

March 15-16, 2012
PIACT/CTYIP Convention; CTYIP Annual Business Meeting
MGM Grand at Foxwoods Casino & Resort
Mashantucket, CT

April 17, 2012
CTYIP Board and Committee Meetings
Venue TBA

April 26, 2012
CTYIP Spring Reception
Venue TBA

June 26, 2012
CTYIP Annual Springfest
Lyman Orchards Golf Club
Middlefield, CT

Round up

Highlights from the 2011 Holiday Social

Highlights from the 2011 UCONN Tailgate and Game

Highlights from the 2011 Contacts and Cocktails Fall Reception

Welcome new members!

Please join us in welcoming the following new members to the CTYIP family!

Gregory Calnen	Hybrid Insurance Group
Jackie Coppedge	Hybrid Insurance Group
Jessica Dugan	Barnum Financial Group
Caitlyn Gergler	Wilcox and Reynolds Insurance LLC
Meagan Pannix	Hybrid Insurance Group

To get in touch with your YIP peers from the tri-state region, please visit the Online Member Directory

Sponsor spotlight

The 2012 Sponsor Program has arrived! If your company or agency would like to receive extra recognition, contact us today at yip@pia.org. The levels of sponsorship available are Platinum, Gold, Silver, Bronze and Contributor. All levels include signage at our events and a prominent display of your company name on our website. Click here for other benefits of sponsorship. Help support an organization that is dedicated to building the insurance industry leaders of tomorrow by becoming a sponsor today!

News and announcements

Creative Insurance Policies on the Rise

Is Your Company Focused on its Customers?

E&O Coverage for Real Estate Professionals: Why it's Important

Dissatisfaction with Total-Loss Auto Claims

Want to be a Leader? Start with You First

Press box

Why Business Income Insurance makes Sense-Shannon Rabbett Hollman (article starts on page 6)

Did you know?

ACORD Advantage Program

ACORD forms are now directly available under the ACORD Advantage Program. Under this program, there are two choices:

1) There is the free PDF Program, which allows you to access nonfillable, but printable, ACORD forms in pdf version, as well as a link to the instructions on how to complete each form.

- If you are already registered for the ACORD website, simply enter your username and password here.

- If you have not yet registered for the ACORD website, you may do so here.

2) There is a fee-based Advantage Participant Program that will give you access to fillable forms, as well as other benefits. The annual fee is $179; however, PIA members get a $20 discount and pay only $159. To receive your PIA-member discount, please be sure to check the box indicating you are a PIA member.

After logging in, or registering, select the DOWNLOAD FORMS button on the left-hand side to access the listing of ACORD forms.

For questions relating to the ACORD Advantage program, please contact ACORD directly at (800) 444-3341. Returning ACORD subscribers also will receive the PIA discount, although no midyear subscription discounts are available.

Recent Form Updates

In the latest ACORD forms update, the following country-wide forms have been revised:

- 93 (2011/10) Young Driver Questionnaire;

- 141 (2011/10) Crime Section 2000;

- 144 (2011/10) Glass and Sign Supplement;

- 160 (2011/10) Business Owners Section;

- 186 (2011/10) Contractors Supplement; and

- 196 2011/10) Medical Professional Liability Insurance Application

Meet your directors

Allyson Kataja
A 2002 graduate of the University of Connecticut, Allyson has been a member of the YIPs since 2006. Allyson is currently the Regional Marketing Manager for Hybrid Insurance Group. She is the membership committee co-chair, and the chair of the 2011 Holiday Social. Allyson is a member of Blue Goose, as well as a member of the Eastern CT Chamber of Commerce. Allyson is also a member of NLCAIP. Outside of the industry, she is a JV Field Hockey Coach in Wethersfield, CT as well as a youth leader at the St. James Episcopal Church in Glastonbury. To get in touch with Allyson, email her at *allysonkataja@yahoo.com*

Don Perillo
Don has been a member of the CTYIP since 1995, and has served as its secretary. Currently, Don is the supporting chair of the annual Springfest golf outing. He received the CTYIP of the year in 2005, and served as the vice president of his college's chapter of the American Marketing Association. Don is also a youth baseball and basketball coach. Email Don at *d.perillo@comcast.net*

Nelson Rodriguez
Nelson is a regional sales manager for MetLife Auto & Home. He is a 1998 graduate of Fordham University, and received his MBA from the University of Phoenix in 2008. He is the VP of marketing on the National Society of Hispanic MBA's board of directors. He has been a member of CTYIP since 2009. Nelson was an All-New York State football player at North Rockland High School, and the recipient of the 2008 NSHMBA Student Scholarship. To reach Nelson, email him at *nrodriguez1@metlife.com*

Do you know CTYIP's involved members? *Click Here* ***to get to know the active members of your association.***
And, if you would like to become more active, write us at *edergurahian@pia.org or kvoelker@pia.org.*

Sponsors

2011 CTYIP Annual Sponsors

PLATINUM
Professional Insurance Agents of Connecticut

SILVER
Crystal Restoration Services of Norwalk
Peerless Insurance

BRONZE
Atlantic Casualty Insurance Company
Auto Glass of New England
Chroma Building Corp.
Crystal Restoration Services of Southington

CONTRIBUTING
Burns, Brooks & McNeil
Glass America
M.J. Keating Agency Inc.
NLC Insurance Cos.
Plymouth Glass & Mirror
Rabbett Insurance Agency
Utica National Insurance Group

For more information regarding our 2012 sponsorship program please *click here*.

CTYIP…Building tomorrow's insurance leaders!