From: Jackie Abukhalaf
To: "Patty Dykeman"; "Nicholas Jay Marchetti";
Subject: FW: CTYIP Connection | January 28, 2011
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YIP CT CONNECTION

Your source for association news

Winter 2011

Calendar

February 11-13, 2011
CTYIP Mid-Winter Outing
Horizon Inn
Wilmington, VT
Check out photos from last year's event!

March 10-11, 2011
PIACT Convention & CTYIP Annual Business Meeting
MGM Grand at Foxwoods
Mashantucket, CT
See photos from last year's event!

May 5, 2011
CTYIP Board of Directors & Committee Meetings
TBD

May 17, 2011
CTYIP Annual Springfest Golf Outing
Lyman Orchards Golf Club
Middlefield, CT
Details & registration coming soon!
Click here to see photos from last year's event!

Round up

Click here to see photos from the CTYIP "Sales & Service Across the Generations" Panel!

Click here to see photos from the CTYIP Holiday Social!

Click here to see photos from the CTYIP CE program "Street Level Ethics."

Welcome new members!

Please join us in welcoming the following new members to the CTYIP family!

Frank Sonny Ganz	Gibson & Behman, PC
Amaury Vargas	Bolt Insurance Agency
Dayna Zingarella	United Cleaning & Restoration
Katherine Tankoos	DiMatteo Insurance
Chloe Taylor Langer	Gibson & Behman, PC

To get in touch with your YIP peers from the tri-state region, please visit the Online Member Directory

Sponsor spotlight

Peerless Insurance

Peerless Insurance is a regional insurance carrier that works exclusively with independent agents to offer you personal and commercial insurance products and services. Contact one of their appointed agents today to get a quote on any of our auto, home, or small-to-mid-sized business insurance products. You have several choices when it comes to protecting the things that are important to you. That's why, at Peerless Insurance, they provide the guidance you need to make an educated decision on what policies are best for you. Peerless Insurance partners with professional independent agents who help you identify and reduce potential risks. Their expertise, combined with competitive products, will assist you in securing your financial future. For more information about Peerless call (800) 542-5385.

Press box

Check out these insurance-related articles and websites.

Check out CTYIP President-elect Shannon Rabbett Hollman's article "When should you file an insurance claim?"in the *Windsor Journal Weekly*.

PIANY president Donna Chiapperino discusses generational differences in the insurance industry with the *Insurance Journal*

Young Agents Survey: Why Young Agents Stand by Their Career Choice featuring NY-YIP past-president Amy Bryan and PIANY president Donna Chiapperino in the *Insurance Journal*

nGInsights: So What If I'm a Job Hopper?

Managing In the New World of Gen Y

How to get REAL business value from Social Media in 2011

Get Gen Y to consider an insurance career

Angry Customers Are Gifts

What is the "Gen Y Way" at Work?

What Should CEOs Tweet? 7 Tips to Become More "Socially" Active

10 Signs You Should/Should Not Re-brand

9 ways to improve your speaking skills

8 ways women can get ahead in the workplace

Did you know?

Make this your New Year's resolution—*Think PIA first*

In an attempt to simplify independent agents' lives, PIA continues its effort to help association members minimize information overload. The association works continuously to enhance and introduce benefits and services to bolster members' businesses, but realizes that promotion of each benefit results in adding to the overabundance of information and promotional materials agents must wade through every day. To alleviate this burden, PIA is encouraging members to ***Think PIA first*** for all of their agency needs. Our **Think PIA first** campaign helps members and their employees to streamline their day-to-day business opportunities by offering a single source for all of their informational and business needs.

PIA has been rising to the challenges independent agencies face for decades and has developed literally hundreds of resources and services to help members and their employees.

For this reason, PIA's ***Think PIA first*** slogan was developed to encourage members to take full advantage of their association membership for all of their agency needs. Whether you are faced with a small, simple question or a complex issue that requires more extensive research, PIA is encouraging all members and their employees, from the newest customer service representatives right up to the owners and principals, to simply contact PIA's Industry Resource Center at (800) 424-4244 or

e-mail resourcecenter@pia.org.

So, the next time you want to now about a new law, whether a carrier is acting appropriately, or if you need a coverage interpretation, ***Think PIA first.***

Meet your directors

Angie Brunetti CISR, CIC
President

Angie Brunetti is an underwriter for The Distel Group, located in Farmington, CT and currently serves as CTYIP president. Angie has served as CTYIP secretary and treasurer and has participated on the education and programs committees. She has also served as the CTYIP legislative liaison and was awarded CTYIP of the Year in 2006 and Director of the Year in 2010. Angie previously worked at John M. Glover Agency and Butler Insurance as a CSR. She belongs to the NAIW and has been a member of YIP since 2001. Angie currently lives in Monroe with her husband Cory and her 2 children—and is expecting her third child any day! If you would like to contact Angie, please email her at abrunetti@distelgroup.com or call (860) 677-6505.

Shannon Rabbett Hollman
President-elect

Shannon Rabbett Hollman is a producer and manager at Rabbett Insurance Agency in Windsor and has worked there since 2005. She has been a member of YIP since 2005 and has served as the education chair, vice president and is the current president-elect. Outside of YIP, Shannon is involved in PIACT, Independent Insurance Agents and Brokers of America and serves as a board member for the Windsor Chamber of Commerce and is an active member of the Windsor Shad Derby. Shannon currently lives in Rollingbrook with her husband and 2 children.

Do you know CTYIP's involved members? Click Here to get to know the active members of your association. And, if you would like to become more active, write us at jabukhalaf@pia.org or kvoelker@pia.org.

Sponsors

CTYIP Annual Sponsors
2011

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Professional Insurance Agents of Connecticut

Silver
Peerless Insurance Co.

Bronze
Atlantic Casualty Insurance Company
Crystal Restoration Services of Southington

For more information regarding our 2011 sponsorship program please click here.

CTYIP...Building tomorrow's insurance leaders!

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