YIP CT CONNECTION

Your source for association news

Fall/Winter 2011

Calendar

September 20, 2011
Board and Committee Meetings
Union St. Tavern
Windsor, CT

October 1, 2011
UCONN Football Tailgate & Game
Rentschler Field
Hartford, CT
To register, click here

October 13, 2011
CTYIP Fairfield County "Contacts and Cocktails" Networking Reception
Roberto's Restaurant
Monroe, CT
To register, click here

November 14, 2011
Keys to Success in Business Executive Panel
MiddleOak
Middletown, CT
To register, click here

December 8, 2011
CTYIP Annual Holiday Social
City Steam Brewery Café and Restaurant
Hartford, CT

Round up

Highlights from the 2011 Summer Reception

Photos and Recap of the 2011 Springfest

Welcome new members!

Please join us in welcoming the following new members to the CTYIP family!

Katie Falcigno	The Falcigno Group, LLC.
Emily Fortier	Housing Authority Insurance Group
Adrienne Jackson	Orlando Jackson Insurance Agency
Yolanda Jackson	Orlando Jackson Insurance Agency
Brenton Liba	CT Underwriters
Jason Obergfell	Chroma Building Corp.
Alexander Pucci	Rand Insurance
Lauren Raymond	CT Underwriters
Shaunna Robinson	May, Bonee & Walsh
Greg Seekins	Newberry Insurance Agency
Michael Schumann	Newberry Insurance Agency
Sarah Skahan	Newberry Insurance Agency
Andy Stinson	Servpro of Meriden
Nicole VanAusdall	Travelers Insurance

To get in touch with your YIP peers from the tri-state region, please visit the Online Member Directory

News and announcements

PIA has hired a new YIP Event Coordinator for its Glenmont headquarters. Ed DerGurahian has been hired for NY-YIP and CTYIP. Previously, Ed worked for Pitney Bowes in Troy, NY in the finance department as a transactional specialist, and has volunteered for the Special Olympics of NY, Inc., assisting in their fundraising and marketing efforts. In addition, he is a volunteer for the American Cancer Society, a Pop Warner youth football coach, and a radio broadcaster for Rensselaer Polytechnic Institute's (RPI) Division I hockey team. He is a 2003 graduate of RPI.

Susan Shapiro has been hired as a Customer Service Representative in the Member Services department. She works with agents, clients and underwriters and reviews, verifies and underwrites applications as well as other administrative duties. Susan attended Staten Island Community College and Hunter College, both in New York City.

Press box

Walgreen's to start selling health insurance to its customers

11th Circuit Court Rules Individual Coverage Mandate Unconstitutional

Young Company, Young CEO: Young Employees?

Asbestos Claims Increase Seen as a Warning for U.S. Insurers

Did you know?

PIA is proud to announce one of its PIA member-exclusive benefits: the *Steps to Success* Tool Kit. Geared toward the new agency owner, or anyone looking to grow their agency, this tool kit offers the resources needed to build your agency from the ground up to a prosperous endeavor.

With proactive planning and using the tools we offer, you can set yourself on a successful path to profitability. The *Steps to Success* Tool Kit offers valuable information including: licensing; business planning; financial planning; sale s and marketing; office organization; personnel management; internal workflow; technology issues; and m0re.

To access the *Steps to Success* Tool Kit, logon to: www.pia.org/IRC/newagency/index.php. Don't go it alone. For additional questions on these and other issues, PIA is here to assist you. Contact us by phone at: (800) 424-4244, fax: (888) 225-6935, email: resourcecenter@pia.org and visit us on the web at: www.pia.org.

Meet your directors

Marsha Hillman

Marsha is the current treasurer of CTYIP. She has been employed by Crystal Restoration Services of Southington since 1998, starting out as an administrative assistant and is now the marketing director. She is also an independent jewelry advisor for lia sophia, a company based out of Illinois. She holds a B. A. in political science from the University of Connecticut, graduating in 1996. Marsha was the recipient of the 2007 CTYIP director of the year award, as well as the 2009 CTYIP of the Year. Email Marsha at marsha98@comcast.net.

Shannon Rabbett Hollman

A member of CTYIP since 2005, Shannon is the current president and supporting family event chair. She has served as education chair and CTYIP vice president. Shannon also served on the board of directors for the Windsor Chamber of Commerce from 2008-2010, and is currently the membership committee chair. She has also served on the Windsor Shad Derby committee since 2005, serving as treasurer, co-chair and member liaison. She has also received the CTYIP Director of the Year Award. Shannon and her husband Hyatt have two children, Raiden, 2, and Elodi, 1. Shannon also has an 8 year old step-daughter, Rebecca. To email Shannon, send a message to **shannon@rabbett-insurance.com**.

Do you know CTYIP's involved members? *Click Here* ***to get to know the active members of your association.***

And, if you would like to become more active, write us at *edergurahian@pia.org or kvoelker@pia.org.*

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For more information regarding our 2011 sponsorship program please *click here*.

CTYIP…Building tomorrow's insurance leaders!