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**From:** CT-YIP [CTYIP@pia.org]  
**Subject:** CTYIP Connection | July 29, 2010



## Summer 2010



### Calendar

**September 9, 2010**

[CTYIP Board of Directors and Committees Meetings](#)  
Housing Authority Insurance Group  
Cheshire, CT

**September 25, 2010**

[CTYIP UConn Football Tailgate & Game](#)  
Rentschler Field  
East Hartford, CT

*Register today! CTYIP is also seeking sponsorship for the event!*

**October 14, 2010**

[CTYIP Annual Fall Member Reception](#)  
TBD

Fairfield County, CT

*Check [ctyip.org](http://ctyip.org) for updated details and registration info*

**November 9, 2010**

["Sales & Service Across the Generations" Executive Panel Discussion](#)  
MiddleOak

Middletown, CT

*Check [ctyip.org](http://ctyip.org) for updated details and registration info*

**December 9, 2010**

[CTYIP Holiday Social](#)

Angelo's

Glastonbury, CT

*Check [ctyip.org](http://ctyip.org) for updated details and registration info*



### Round up

[Click here](#) to see highlights and pictures from the 2010 Springfest Golf Outing and a listing of all of the Springfest sponsors.

[Click here](#) to see highlights and pictures from the 2010 Sponsor Appreciation & Summer Membership Reception.



### Welcome new members!

**Please join us in welcoming the following new members to the CTYIP family!**

William Christie          Allstate Financial Services

**To get in touch with your YIP peers from the tri-state region, please visit the [Online Member Directory](#)**



## Sponsor spotlight

### [Utica National Insurance Group](#)

The Utica National Insurance Group is a dynamic organization with a long history of dedicated service to policyholders. They trace their beginnings back to 1914, when principal companies, Utica Mutual Insurance Company and Graphic Arts Mutual Insurance Company, were founded. Today, the Utica National Insurance Group is among the top 100 insurance organizations in the nation, and their products include a wide range of commercial and personal coverages. In addition, they're a nationally recognized insurer for various specialized markets, including coverages for the Graphic Communications industries, Errors & Omissions coverages for insurance agents and brokers, and more.

With top-quality coverages and a commitment to service that is unsurpassed in the insurance industry, Utica National is superbly equipped to fulfill the insurance needs of today's quality-conscious consumer. View our [Mission Statement and Quality Service Practices](#) to learn about their commitment to quality and customer service. For more information about Utica National Insurance Group call (800) 274-1914.

### [Crystal Restoration Services of Norwalk](#)

DISASTER! There's damage and it needs to be attended to-quickly, expertly, completely - with the least possible dis home or business. It's the kind of challenge that Crystal Restoration Services has been responding to successfully for 40 years. Whether the catastrophe is naturally caused or man-made, Crystal Restoration answers the call with high personnel, caring personal service, and state-of-the-art cleaning and restoration technology. Crystal Restoration Services to respond 24-hours a day, 365 days a year. When disaster strikes, they're there -- FAST. Crystal Restoration Services commitment to each client they serve that goes beyond cleaning and repair. It extends to helping them through the by being available to answer concerns or questions, and through assuring them that they care about returning their business to normal as soon as possible. For more information about Crystal Restoration Services of Norwalk call (877) 7978.

### [JP Maguire Associates](#)

Established in 1982 by Jim Maguire III, JP Maguire Associates Inc. works closely with insurance companies, property management companies and property owners in need of repair, reconstruction and cleaning services due to fire, wind, water, ice and other natural and unnatural disasters. Central operations are coordinated from their main office in Waterbury, CT. JP Maguire Associates has additional offices strategically located in Norwalk, Branford and New Britain for fast disaster response within Connecticut's business and residential communities. Their company complies with all municipal, state and federal licensee requirements, while maintaining professional association with organizations such as The Association of Specialists - Cleaning and Restoration, The National Institute of Disaster Restoration and the National Institute of Restoration. They are NOT a franchise or national chain. JP Maguire associates is family owned and live right here in your community. They care about how well you can recover from a disaster. For more information call (877) 576-2484.



## News and announcements

**Congratulation to CTYIP past-president and director Ken Distel!** Ken and Amy Distel welcomed a baby boy named Levi Matthew Distel born on July 5 at 2:32am weighing 9 lbs. 4 oz.

**We would like to hear from you! If you have news you would like to share with your industry peers, write us at [jabukhalaf@pia.org](mailto:jabukhalaf@pia.org) or [kvoelker@pia.org](mailto:kvoelker@pia.org).**



## Press box

**Check out these insurance-related articles and websites.**

**[The Windsor Journal interviews CTYIP President-elect Shannon Rabbett](#)**

[Young adults still face coverage gap, despite health reform](#)  
[NJYIP Director Joshua Batushansky writes “Reach the mobile generation” for \*American Agent & Broker\*](#)  
[Diversity in insurance: beyond the quotas](#)  
[How to Market to Gen Y](#)  
[The importance of budgeting and forecasting](#)  
[As more firms use social media, dealing with liability comes with territory](#)  
[The Rise of the Independents](#)  
[Are 20-Somethings Hard To Work With? Nope, It's Just You](#)  
[74% of Nation's Top Insurance Companies Are Hiring](#)  
[Top Ten Tips to help Agents Improve their Careers](#)  
[21 Tips for Using Twitter and Facebook for Business](#)  
[Facebook, Twitter, YouTube come to work](#)  
[Blogging Tips: 52 Different Ideas!](#)



## Did you know?

### Privacy Online Tool Kit—your guide to privacy-related issues

Producers are affected by a number of laws and regulations that govern the privacy of their customers' personal information, often resulting in more affirmative obligations than producers may realize. Whether its privacy notices, written information security programs, business associate agreements or document disposal, there's a lot to consider. To assist members in meeting these challenges, PIA's technical staff has put together a tool kit giving you the information you need to comply with these rules.

Two exciting features of this tool kit are the privacy notice and risk assessment surveys. They offer association members a comprehensive survey to help create your agency's privacy notice and a comprehensive questions-and-answer tool to assist you in developing an appropriate written information security program, respectively.

This online tool kit also offers association members:

- a comprehensive overview of privacy statutes and regulations;
- information on how to develop your written information security program;
- information on Gramm-Leach-Bliley, HIPAA, Fair Credit Reporting Act and Driver Privacy Protection Act and the Fair and Accurate Credit Transaction Act;
- state rules on security freezes and breaches; and
- other helpful links on privacy issues.

To access the tool kit, logon to [www.pia.org](http://www.pia.org) and key RC10028 in the Quick-Link box in the upper-right-hand corner.



## Meet your directors

### Julius Whitehead

Julius is a past-president and current director for CTYIP and has been a member of the organization since 2000. Julius is an underwriter at Housing Authority Insurance Group in Cheshire and has a PHM and CISR designations. Along with being a past-president and director, Julius has served as programs chair and is currently the UConn Football Tailgate chair. This past March at the PIACT Annual Convention, Julius was honored with the “Young Insurance Professional of the Year Award” for his dedication and service to CTYIP. To contact Julius email him at [juliuswhitehead@hotmail.com](mailto:juliuswhitehead@hotmail.com).

### Allyson Kataja

Allyson Kataja is a CTYIP director and Marketing Specialist at ServiceMaster in New London where she specializes in marketing, public relations and event planning. She has been a member of CTYIP since 2006 and is currently the membership co-chair and has served on the programs committee. Outside of CTYIP, Allyson is a member of NLCAIP, Blue Goose and the Chamber of Commerce for Eastern Connecticut. Allyson also coaches JV field hockey and is a youth leader at St. James Episcopal Church in Glastonbury. Allyson graduated from the University of Connecticut in 2002. To contact Allyson email her at [allysonkataja@yahoo.com](mailto:allysonkataja@yahoo.com).

**Do you know CTYIP's involved members? [Click Here](#) to get to know the active members of your association.**

**And, if you would like to become more active, write us at [jabukhalaf@pia.org](mailto:jabukhalaf@pia.org) or [kvoelker@pia.org](mailto:kvoelker@pia.org).**



## Sponsors

CTYIP Annual Sponsors

2010

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[Professional Insurance Agents of Connecticut](#)

**Silver**

[Central Mutual Insurance](#)

[Peerless Insurance](#)

[Utica National Insurance Group](#)

[Crystal Restoration Services of Norwalk](#)

**Bronze**

[Atlantic Casualty Insurance Company](#)

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[J.P Maguire Associates](#)

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[United Cleaning & Restoration](#)

