

Subject: [Mailing List] - yipnpw CTYIP Connection | Feb 10. 2009

From: Log Mailing list <log@pia.org>

Date: Tue, 10 Feb 2009 11:25:17 -0500



Winter 2009



Calendar

<?>February 6-8, 2009

CTYIP Mid-Winter Outing

<?>Mount Snow, VT

CTYIP went to Mount Snow, VT this past weekend for their annual Mid-Winter Outing. Attendees enjoyed a fun-filled weekend of skiing, ice skating, sledding, snowmobiling and much more. Members, friends and family enjoyed time together while forging lasting business relationships. Please visit our CTYIP news and events page soon to see highlights and photos from the weekend.

March 16-17, 2009

PIACT and CTYIP 2009 Convention and Annual Business Meeting

Foxwoods Resort and Casino

PIACT and CTYIP will be hosting their 2009 Convention and CTYIP will also convene its Annual Business Meeting at Foxwoods Resort and Casino in Mashantucket, CT. All members are encouraged to attend the Annual Business Meeting, where new officers and directors are sworn in. Join CTYIP and PIACT for the trade show, education sessions, luncheons and more! **For more information please visit:** <http://www.pia.org/EDU/conf/ct2009/savethedate.shtml>.

April 2, 2009

Committee and Board of Directors Meetings

SH Smith and Company

Please join CTYIP for a Committee and Board of Directors meeting at SH Smith & Company in Hartford, CT. All members are welcome to attend and share ideas. Lunch will be served. Timeframe is TBA.

April 24, 2009

**Education Program, "Additional Insureds" facilitated by Bern'd Heinz. Approved for 4 CE hours
Courtyard by Marriott, Cromwell**

Whatever the length, complexity, or format of an additional insured endorsement, the named insured should realize that adding some other entity as an additional insured on his or her general liability policy may lead to legal and financial consequences. The effect of adding the other entity is one of literally sharing his or her liability insurance with another entity and quite typically not paying the insurer to extend that insurance to amounts that the additional insured becomes legally obligated to pay as damages. Join us for this session to learn what you need to know about this important coverage.

More information, including registration form will be forthcoming.

May 5, 2009

**CTYIP Annual Springfest Golf Outing
Lyman Orchards**

Join CTYIP for Springfest 2009 at Lyman Orchards in Middlefield on May 5. Whether you're an avid golfer or a beginner, come out and play golf with your fellow insurance professionals at one of the largest industry golf events in Connecticut! With extended networking opportunities during dinner, even non-golfers benefit. Sponsorship opportunities are available. Please call (800) 424-4244 if you are interested or **click here for more information:** http://www.ctyip.org/resources/golf_09.pdf



Round up

CTYIP Fall Member Reception

CTYIP hosted its Annual Fall Member Reception on Oct. 23, 2008, at the First and Last Tavern in Middletown. Members and guests enjoyed delicious refreshment while mingling with peers and friends alike. The Annual Fall Reception also welcomed many new members to the organization, and CTYIP is excited to have them on board! **Click here for highlights:**

<http://www.ctyip.org/FallReception2008.shtml>

CTYIP Holiday Social

On December 11, 2008 the Connecticut Young Insurance Professionals enjoyed a festive night of fun, food and cocktails at the 2008 CTYIP Holiday Social at Confetti Restaurant in Plainville. Numerous prizes were given away at the event, which was a perfect way to celebrate the holiday season! A special thanks goes out to members who brought extra holiday gifts: Bob Livieri-United Cleaning and Restoration,

Marsha Hillman- Crystal Restoration, Kim Morgan and Roseann Santamaria- Auto Glass of New England, Carrie Veronesi- Plymouth Glass and Mirror and Julius Whitehead and Kim Tompkins- Housing Authority Insurance.

Click here for highlights: <http://www.ctyip.org/HolidaySocial2008.shtml>



Welcome new members!

Please join us in welcoming the following new members to the CTYIP family!

Charles Miller
Daniel Horowitz
Thomas McGill
Weston Burk

Great American Insurance Co.
Merit Insurance
Colemont Insurance Brokers
Michael J. Keating Agency

To get in touch with your YIP peers, please visit the Online Member Directory located at:
<http://www.pia.org/YIP/Dir/>



Sponsor spotlight

Auto Glass of New England

Auto Glass of New England is a family-owned business who takes pride in their customer service and the quality of the products offered to their customers. With over 20 years of experience, they treat everyone with professionalism. Auto Glass of New England wants each customer to be satisfied and wants to make sure that all of their concerns are taken care of. Auto Glass of New England accepts all auto insurance coverage and will work with individuals who do not have coverage. They are on call 24-hours-a-day, seven-days-a-week and provide service within 24 to 48 hours. **For more information on Auto Glass of New England, please visit:**
<http://www.autoglassofnewengland.com/>.



News and announcements

Please join us in wishing Bud O'Neil, CTYIP events chairperson and director, good luck as Connecticut's state candidate for "National Insurance Professional of the Year." The winner will be acknowledged in Washington, D.C. at the Annual Federal Legislative Summit in April. More information is to follow.

CTYIP Seeks Nominations For 2009 Young Insurance Professional of the Year Award. CTYIP is calling for nominees for its 2009 YIP of the Year Award. Deadline for submission is Friday, February 13, 2009. Each year, CTYIP honors a young insurance professional who exemplifies the qualities and actions that serve as an example of excellence in the insurance industry and for the

independent agency system. The award will be presented during the PIACT/CTYIP 2009 Annual Convention at the Foxwoods Resort Casino in Mashantucket, March 16-17, 2009. If you know a deserving candidate, contact Jackie Abukhalaf at jabukhalaf@pia.org for a nomination form.

Save The Date: 26th Annual Diamond Club Reception. The 26th annual PIACT/Young Insurance Professionals of Connecticut Diamond Club Reception will be held **Wednesday, March 25, 2009**, at the Officer's Club at the State Armory in Hartford. More information will be forthcoming shortly.

Unlock Your Hidden Potential With The CPIA Designation. The Certified Professional Insurance Agent designation stands for professionalism in an ever-changing industry. Attaining the designation shows a commitment to continuing education and a keen grasp of technical knowledge. If you truly are dedicated to ensuring your independent agency succeeds in today's highly competitive market, consider this distinguished designation. The CPIA program is offered exclusively by PIA in New York state, New Jersey and Connecticut. See what everyone is talking about, [here](#).

GAO Investigates: Does U.S. Money Give AIG An Edge? At the request of Rep. Paul Kanjorski, D-Penn., chairman of the Capital Markets Subcommittee, and Rep. Spencer Bachus, R-Ala., ranking member of the parent House Financial Services Committee, the Government Accountability Office is investigating whether AIG's federal funding lifeline provides the company with an unfair advantage in the pricing of commercial insurance products. [More ...](#)

National Auto Fraud, Theft Prevention System Is Live. The nation now has a new [online computer system](#) to help protect states and consumers from automobile fraud and to provide law enforcement with new tools to investigate fraud, theft and other crimes involving vehicles. The U.S. Department of Justice unveiled the National Motor Vehicle Title Information System Jan. 30, 2009. The system is accessible through third party, fee-for-service Web sites.

We would like to hear from you! If you have news you would like to share with your industry peers, write us at jabukhalaf@pia.org or kvoelker@pia.org.



Did you know?

PIA—keeping you “in the know”
Member-exclusive services available through PIA's Industry Resource Center

PIA's QuickSource document service includes hundreds of listings. Available at www.pia.org under the Member Resources tab, this comprehensive index is a complete library of offerings that makes getting information you need a breeze with easy search capability. PIA continuously updates QuickSource offerings,

which cover a wide range of topics, including legislative and regulatory updates, Internet and technology issues, company information, coverage issues, agency management concerns and much more.

The best part: members who previously requested the document receive e-mail notification as documents are updated, making it easier to stay on top of the latest changes.

PIA offers many opportunities to get the information you need to stay on the cutting edge of the insurance marketplace. So, **Think PIA first** for your agency needs—contact us by phone at: (800) 424-4244; fax: (888) 225-6935; or e-mail: resourcecenter@pia.org.

Also, if you prefer to use PIA's Web site and have not yet registered, you may do so by completing the short online form available at http://www.pia.org/web_registration.php.



Press box

Check out these insurance-related articles and websites.

Students finding market for skills in risk, insurance
<http://www.businessinsurance.com/cgi-bin/article.pl?articleId=26853>

Recruitment: The big-picture view
<http://www.agentandbroker.com/ME2/dirmod.asp?sid=&nm=Articles&type=Publis>



Meet your directors

Do you know CTYIP's involved members?
Click here to get to know the active members of your association.
<http://www.ctyip.org/leaders.shtml>.

And, if you would like to become more active, write us at
[jabukhalaf@pia.org](mailto:jbukhalaf@pia.org) or kvoelker@pia.org.



Sponsors

**CTYIP Annual Sponsors
2009**

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Professional Insurance Agents of Connecticut Inc.
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JP Maguire Associates
Computer Rescue Inc.
Plymouth Glass and Mirror
Auto Glass of New England

Contributor

Burns, Brooks & McNeil
Goodman Insurance Inc.
Great American Insurance Co.
NLC Insurance Cos.

For more information regarding our 2009 sponsorship program please click here: http://www.ctyip.org/resources/sponsor_brochure.pdf

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